

SMITH-COOPER®

INTERNATIONAL

September 3, 2019

To: All Smith-Cooper International Distributors, Wholesalers, Manufacturer's Representatives, and Sales Personnel

Due to the impact of the Section 301 tariffs along with continued increases in raw materials, labor and other changing government regulations, Smith-Cooper International will be implementing the following price increases effective October 1, 2019. All orders placed on or before September 30, 2019 will be honored at current pricing.

The following is a list of categories that include items that may be impacted:

Product Category	Increase
Stainless Steel Valves	15%
SCI Valves and Valve Components	15%
FPPI® Valves and Valve Components	15%
FPPI® Storz Connections	11%
Misc. Hardware	15%

In addition, High Performance Sharpe Valve products which we assemble in the U.S. with tariff affected imported components will have an increase of 8%. This will be implemented through a multiplier change on Schedule A and Schedule Z excluding Series 77.


Please continue to monitor our website www.smithcooper.com for the most up-to-date information, announcements and list prices.

Smith-Cooper International reserves the right to limit order quantities based on historical purchase patterns, and will not be accepting backorders. Orders with release dates after or submitted after October 1, 2019 will be billed at the new pricing.

If you have questions regarding this price increase please contact your local Smith-Cooper International manufacturer's representative or salesperson directly.

We would like to thank you for your understanding and continued support of Smith-Cooper International.

Best regards,



Dean Taylor
Vice President